



## master of the west

Total Rockbreaking Solutions is the new ShoulderMaster dealer in WA

**T**otal Rockbreaking Solutions (TRS) has been appointed as the authorised dealer in Western Australia for Stabilcorp's ShoulderMaster, an Aussie developed and made road widening and repair attachment for skid steer loaders.

As we reported after the attachment's official launch in October last year, with the ShoulderMaster the width of any road can be widened from 0.5m up to 1.5m in one pass.

The unit, which was developed by Wauchope, NSW-based road maintenance contracting company Stabilcorp and is being manufactured by Total Manufacturing Services in Newcastle,

has a depth control of between 25mm to 150mm that can be used to deliver different layers to the excavated area under repair.

Disruptions to traffic and mess is minimised as only the damaged area of road is excavated and the ShoulderMaster provides a neat edge and smooth surface in one pass.

A hydraulic tilt function allows for materials to be placed on grades ranging from 0.5 percent to about 5 percent with all functions remotely controlled from beyond the exclusion zone, improving safety for workers on foot.

Stabilcorp says that the ShoulderMaster is up to 67 percent more cost effective compared to traditional methods, completing most jobs in a third of the time by laying on average 250m of road shoulder repairs per hour, at 1m wide by 150mm deep.

In December, the ShoulderMaster was delivering verge material into an excavation of 450mm depth with an average 12-tonne truck turnover of four minutes on the east coast's Pacific Highway (Kempsey to Kundabung) extension.

TRS, which was established in early 2013, offers a full range of excavator and skid steer attachments and specialty products for applications such as rockbreaking, demolition, trenching, tunnelling, crushing, rock profiling, road milling and stabilising. 



## new parts player

New company Rossi Earthmoving Parts emerges out of Trackspares' desire to branch out

**A** new player has entered the earthmoving equipment spare parts market in the form of Rossi Earthmoving Parts, a Trackspares Australia business based in Toowoomba, Queensland.

Rossi Earthmoving Parts general manager Glen Blakely (pictured) is confident the time is right to launch a new spare parts business.

"Now, more than ever, customers are looking for ways to cut costs, save time and get the most value out of every dollar they spend in their business," he says. "We want to be the fresh face in the game, with some different ideas and ways of doing things that, so far, our customers have responded well to."

With 20 years' industry experience, Blakely has seen the industry at its peak during the

boom, but also understands that the needs of businesses have changed under the current economic climate.

With well-established track and undercarriage business Trackspares Australia looking at ways to diversify its services, managing director Brad Oats also feels the time is right to launch Rossi Earthmoving Parts – with the full support of its parent company in Singapore.

"We wanted to devote more time and attention to a range of repair and maintenance spare parts, not just undercarriage," he says.

Trackspares has intended to broaden its parts offering for a long time now, and the organisation feels setting up another company with a less specialised name is the right move.

"With a name like 'Trackspares', we have tended to be pigeonholed as an undercarriage supplier, and with the undercarriage business continuing to grow at a steady rate in its own right year-on-year, we haven't had the time or the man power to turn that perception around and apply more focus to spare parts until now," Oats explains.

"When Glen became available, and knowing his considerable capabilities in this area, we thought we had to take advantage of this opportunity to get someone of that calibre on board." 